

Senior Manager - Financial Inclusion & Capital Markets

Habitat for Humanity International (HFHI) is currently seeking a talented professional for the role of a Senior Manager, Financial Inclusion & Capital Markets. HFHI's strategy for market development and housing finance in Asia Pacific (AP) calls for an expanded role in market approaches to housing improvement for low income communities.

The Senior Manager is responsible to develop and implement the financial inclusion strategy for Asia Pacific. The position also provides strategic, leadership, management, and oversight of programs to expand Habitat's work with housing market actors in the region. The position requires working with private sector firms and both independent Habitat for Humanity National Offices (NOs) and HFHI branches, requiring exceptional interpersonal and consulting skills. This position will be based in Manila, Philippines.

Key Responsibilities:

- Leads the strategic growth of Financial Inclusion & Capital Markets
- Guides the development and implementation of Financial Inclusion Strategy in Asia Pacific
- Leads the growth of financial inclusion portfolios across AP
- Contributes in designing and implementation of global financial inclusion strategy
- Advises NOs on their housing and financial inclusion strategy and initiatives
- Oversees budget, donor identification and proposal development

Project and Staff Management

- Manages overall MicroBuild and other financial inclusion partnerships in the region
- Manages and develop Financial Inclusion team members at regional and country levels
- Implements and monitors key strategic metrics such as Standards of Excellence (SOE) and Global Matrix Tool (GMT) for housing finance
- Assures quality for TCIS-driven advisory engagements, including project resources and deliverables

Networking and Representation

- Leads partnerships with financial institutions, MFI associations, Triple Jump and others
- Influences the sector to allocate more capital in housing by sharing learnings and experience from Habitat's financial inclusion initiatives
- Represents Habitat for Humanity and TCIS in events and meetings with key stakeholders involved in the financial sector

Key Requirements:

- Demonstrates attention to detail.
- Ability to think globally/regionally and look at the macro, strategic issues to inform strategy choices and management process
- Identifies and analyzes situations and/or issues, considers options, develops and decides on solutions, recommends and/or implements and monitors appropriate solutions

- Establishes a systematic course of action for self and others to ensure accomplishment of specific objectives. Balances the needs and interests of various stakeholders and the broader organization. Determines priorities and allocates time and resources effectively. Recognizes when there is enough data for a decision and the risk of not having all possible information is tolerable
- Ability to communicate, affirm and apply the foundational values and principles of HFHI in decisions, recommendations and actions while carrying out work assignments
- Ability to act as a trusted advisor to senior management, makes decisions, takes actions or makes commitments, after considering the available courses of action, overall organizational needs and the needs and values of others
- Works well in teams with a preference for transparency and collegial decision making

Technical Competencies:

- Sales: Demonstrates ability to package and successfully sell advisory services to market actors working with BOP communities and individuals. Capacity to write and oversee writing of technical proposals for grants and/or contracts
- Project Management: Demonstrates ability to define projects and initiatives and monitor implementation for effective realization of intended benefits and outcomes; Lead a network; Manage project budgets; and Deliver reports on time
- Microfinance: Experience working with Microfinance preferred, and some extent of knowledge of housing microfinance desired
- Training skills: Capacity to lead training sessions, and the creation of training session materials. Good people skills with the ability to communicate cross-culturally and work in teams
- Housing Finance: Strong knowledge and understanding of housing finance
- Understanding of HFHI current ministry and operations will be preferred
- Business Know-How: Applies a broad-based understanding of key business fundamentals including organization, strategic relationships, and the business/political environment. Uses a high-level understanding of finance, operations, marketing, information systems, and human resources to coordinate across departmental and functional lines. Evaluates and manages risks to the organization at all levels
- Written Communication: Expresses ideas, thoughts, and concepts clearly and effectively in writing
- English Language Proficiency: The ability to speak, understand and write fluently in English

Location: Manila, Philippines

Job Type: Full-time - Salaried

Employment Type: International Employment

Job Function: International Programs, Operations, Strategy

Travel: 50%

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About Habitat for Humanity

[Habitat for Humanity](#), founded in 1976, is a global, Christian-based nonprofit organization that grew out of an intentionally multi-racial community in rural Georgia. Seeking to put God's love into action, Habitat brings together people of all faiths and people of no faith to build homes, communities and hope. Working alongside each other, we help families and individuals build and improve places to call home and achieve the strength, stability and self-reliance they need to build better lives for themselves. Habitat seeks individuals who have a willingness to affirm these principles and values.

Habitat for Humanity International is an equal opportunity employer and seeks to employ and assign the best qualified personnel for all our positions in a manner that does not unlawfully discriminate against any person because of race, color, religion, gender, marital status, age, national origin, physical or mental disability, sexual orientation, veteran/reserve national guard status, or any other status or characteristic protected by law.